

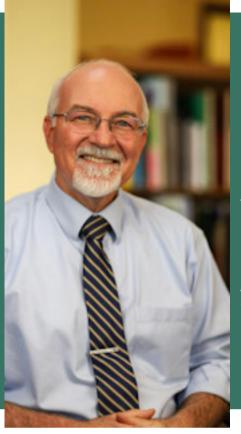




Vermont Association for the Blind and Visually Impaired

FY19 ANNUAL REPORT





"We believe that regardless of age, people with a vision loss should remain active participants, and be fully involved in their communities. Thanks to your ongoing support, and working together, we are making this a reality for more of your neighbors this year than ever before."

- Steve Pouliot, Executive Director

Our Mission:

To enable Vermonters, whether blind or visually impaired, to be more independent, to cultivate adaptive skills and to improve their quality of life.

2019 Statistics at a Glance

The Vermont Association for the Blind and Visually Impaired (VABVI), a non-profit organization founded in 1926, is the only private agency to offer training, services, and support to visually impaired Vermonters from birth to end of life.

104 clients participated in Peer Assisted **Learning and Support Groups (PALS) across 8** counties in Vermont.

145 volunteers donated 7,121 hours of service, and volunteer drivers drove 148,107.4 miles in the past year.



VABVI provided assistance to 355 children and 1,556 adults - totaling 1,911 services provided in 2019!

62 towns and cities supported VABVI by providing \$28,019 in donations.

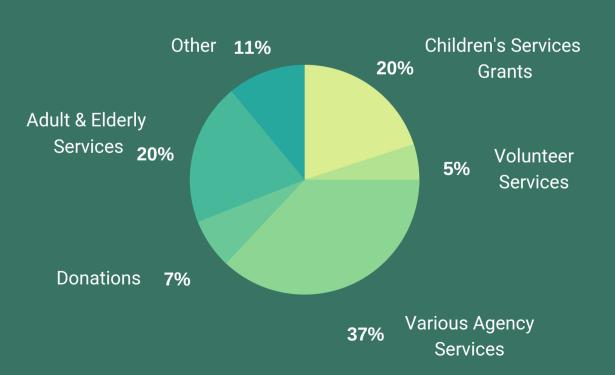
www.vabvi.org of@vabvi802



Financials: July 2018 through June 2019

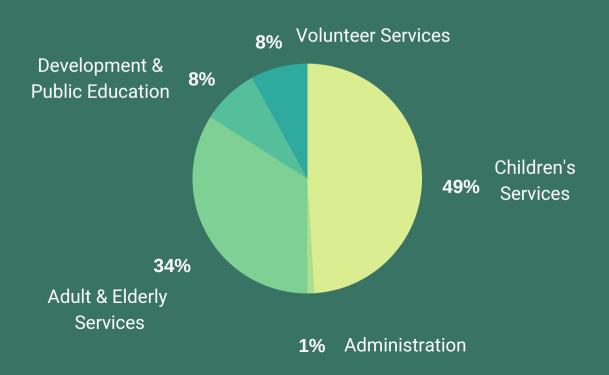
Revenue

TOTAL	\$3,130,741
Other	\$358,728
Various Agency Services	\$1,163,616
Donations	\$214,338
Volunteer Services	\$150,000
Adult & Elderly Services	\$630,000
Children's Services Grants	\$614,059



Expenses

TOTAL	\$3,109,039
Administration	\$27,945
Development & Public Education	\$239,345
Volunteer Services	\$242,510
Adult & Elderly Services	\$1,054,147
Children's Services	\$1,545,092



\$500+ Level Donors

Alma Gibbs Donchian Foundation

BlueCross BlueShield VT

Robert Brinckerhoff

Frederick Buechner

The Byrne Foundation Castleton Lions Club

William A. Catto

Charitable Foundation of Bryant

Chucking Grinder Co.

Charter Communications

Thomas E. Chase

Comcast Corporation

Community National Bank

Concept 2, Inc.

Kim Cooper

Ray and Mary Doyle

Estate of Elizabeth Richmond

Creed

Stephen A. Feltus

Francis & Louise Nichols

Foundation

Thomas W. Frank

Freeman Foundation

G.W. Plastics

George W. Mergens Foundation

The Gibney Family Foundation

Elizabeth Hazen

Hope Hubbard Irrevocable Trust

Thomas Horner

J&F Gifford Memorial Fund

Carroll F. Ketchum

Kinney Drugs Foundation

Kinney Pike Grace Levy Mascoma Foundation

MBF Bioscience

Robert McDowell

Robert McEwing

Ormand Mongeon

Morris and Bessie Altman

Foundation

Marion Mueller

NBT Bank

Neagley & Chase Construction

NorthCountry Federal Credit Union

Norwich Lions Club

Oakland Foundation

PBM Nutritionals

Pete & Penny Peterson

Pizzagalli Foundation

Angelo Pizzagalli

James Pizzagalli

Steven Pouliot

Lillian Seward

Jeffrey Silcox

Special People In Need (SPIN)

Elizabeth Steele

Swenson Granite Company

TD Bank

Troy Area Lions Club

Vergennes Lions Club

Vermont Children's Trust

Foundation

Vermont Eastern Star Home, Inc.

Vermont Lions Charities, Inc.

Vermont Mutual Insurance

Eugene & Lili Walsh

WowToyz

Town and City Funding

Town of Albany

Town of Alburgh

Town of Arlington

Town of Berlin

Town of Bethel

Town of Bloomfield

Town of Bridport

Town of Brighton

Town of Brookline

Town of Cabot

Town of Calais

Town of Cambridge

Town of Castleton

Town of Charlotte

Town of Clarendon

Town of Craftsbury

Town of Danby

Town of East Montpelier

Town of Eden

Town of Enosburgh

Town of Essex

Town of Fairfax

Town of Fairlee

Town of Fayston

Town of Glover

Town of Granville

Town of Hartford

Town of Highgate

Town of Holland

Town of Jay

Town of Lowell

Town of Lunenburg

Town of Manchester

Town of Marshfield

Town of Middlesex

Town of Middletown

Springs

Town of Milton

Town of Moretown

Town of Mt. Holly

Town of North Hero

Town of Northfield

Town of Orange

Town of Pawlet

Town of Peacham

Town of Poultney

Town of Randolph

Town of Readsboro

Town of Richford

Town of Roxbury

Town of Royalton

Town of Saint Johnsbury

Town of Shaftsbury

Town of Sharon

Town of Shelburne

Town of Sheldon

Town of Starksboro

Town of Stowe

Town of Thetford

Town of Tunbridge

Town of Waterbury

Town of Weathersfield

Town of Wells

Town of Weston

Town of Williston

City of Barre

City of Montpelier

City of South Burlington

Adult Services

Updates from Dan Norris - Director of Adult Services

In FY 2018-2019 our program to teach how to utilize the accessibility features of iPhones and iPads was expanded. Now other smart tablets and phones including Android and Google platforms along with accessories like smart speakers are part of the training offered. Additionally, because of the low cost and increasing accessibility of Amazon products, the Amazon Dot, Echo and Kindle Fire tablets were included.

The expanded program took a new name SMART Device training, which stands for Speech, Magnification, Accessibility Reading and Telecommunication. Now, no matter what device a person might have, we can help them learn to use their phone, tablets or smart speakers to access the world!

VABVI also completed a project to develop a secure, online referral system through our website. This project began as doctor's offices and community partners requested the ability to make a referral this way to make it easier, speed up the process and shorten the lag time between a client being identified as needing our services and making the first contact with our staff. Numerous studies indicate that there is a direct correlation between the emotional health of a client and faster referral processes. Shortening this time not only is connected with emotional health but the client's ability to maintain and regain independence in their home by learning adaptive strategies. We are excited to have this new system in place and will be actively reaching out to eye care providers and other community partners!

Children's Services

Updates from Stephanie Bissonette - Director of Children's Services

- 339 students received consultation, monthly or weekly services during the 2018-19 school year.
- 45 new referrals for children (ages 0-18) during the 2018-19 school year.
- 28 students received summer services in 2019 from 9 TVI's from June through August.
- 20 students completed the 2019 summer employment program called Learn Earn and Prosper (LEAP)
- 13 Teachers of the Visually Impaired (TVI) are employed, 8 of them have a dual certification in Orientation & Mobility and 1 of them is triple certified as an Assistive Technology Specialist for Individuals with Visual Impairments!
- 10 students attended our annual 2019 Intensive Residential Life Experience.

Gratitude comes 30 years later!

"I received a phone call from a parent at 8pm at night and my first thought was that something must be wrong. The parent went on to thank me for services provided 30 years ago, because recently her daughter had passed the bar exam and became a lawyer. She laughed about the time she disagreed with my recommendation for her daughter to use a cane and how absurd that seems now. We reminisced about how her daughter was resistant to learning braille because she wanted to read print like her siblings, but now her daughter is a braille speed reader and uses a cane to travel independently every day. The former student now lives independently and has a full time job as a lawyer. Ultimately, this mother was grateful for all the Children Services that VABVI provided over the years. How sweet it was for me to hear this level of gratitude 30 years later!" - Stephanie Bissonette

New in 2019: Dancing With the Burlington Stars

We are happy to report that our inaugural Dancing with Burlington Stars was a success! It was a fun night featuring amazing local talent, community spirit and a boisterous, engaged audience. One year ago, we made the decision to replace the annual dinner with a new event that would appeal to a broader audience and raise more funds for and greater awareness of the VABVI mission. The new event surpassed every goal that we set for it; it raised more funds, sold more tickets, brought VABVI more media attention and it increased our donor base!



We head into year two with great momentum and the goal of expanding on our first year success. If you attended the show, thank you for being part of our collective success! If you missed the first show, make sure you get your tickets for the next event: Dancing with the Burlington Stars: Sept. 13, 2020 at the Flynn Theater. Save the date!



For more information about ways you can support blind and visually impaired Vermonters, please contact our development department:

development@vabvi.org 802-863-1358 x 224

